

Barriers to high energy efficiency in  
multifamily buildings.  
a case study..

Presenter: Shilpa Surana, Energy Engineer, NEEA, Codes and Standards

# 2017-2018 Inaugural Net Zero Fellowship Research

The Net Zero Fellowship aims to address potential barriers slowing the widespread adoption of net-zero design and to grow the community constructing these remarkable buildings.

Possible topics may include technical research, policy implications, economic benefits, market barriers and community-based net-zero projects.





# Inaugural Net Zero Fellowship Research Goal

Identify the most cost-effective energy improvements to approach net zero energy use for two real case study buildings:



# Research Approach

- Analyze existing buildings that were designed for high performance and completed within last five years to understand their current and potential operational performance.
- Evaluate strategies to achieve net zero energy performance and analyze cost premiums, as well as overall economic feasibility, through a pro forma that includes operational energy savings.



Image: Ankrom Moisan Architects /  
Jeremy Bitterman

# Costing Approach

- Pricing is the direct cost of construction materials and labor, including standard markups.
- Work is priced in 2018 dollars in the City of Portland
- Pricing assumes a competitive bid process with at least 3 bidders and no preference for union or non-union labor.



# Market Context – Construction Costs are HIGH



Image: Federal Reserve Bank of St. Louis

# Financial Analysis - Basics

- Key variables for a project to move forward or “pencil”:
  - Cost to build (\$\$\$ paid by owner)
  - Income/Rents (\$\$\$ to owner)
- Project must provide enough economic return to attract investors
- $Return = \frac{Net\ Income\ (Rents)}{Net\ Cost}$
- Rents must be high enough and cost must be low enough to generate return
- Net Cost is cost less subsidies, grants, tax credit equity, etc.

# Financial Assumptions

- Timing: the projects are in today's construction costs with today's rents
- Location: building location stays the same
- No additional rent premium for Path to NZ building versus Baseline LEED Platinum buildings
- However, we DO assume utility savings benefits proforma



A photograph of a modern multifamily residential building. The building features a mix of materials, including light-colored brick and dark wood paneling. It has several stories with rectangular windows. In the foreground, there is a courtyard area with a wooden fence, a playground with green slides, and some trees. The sky is a soft, hazy blue. A large blue semi-transparent rectangle is overlaid on the center of the image, containing the text.

# Case Study : Multifamily Residential

Image: Holst Architecture



# Multifamily Residential Case Study

## Beech Street Apartments

- 36,742 square feet (Building only managed by home forward)
- 4 floors
- 48 units of affordable housing for women and children
- New Construction (2014)
- LEED for Homes Platinum certified





# Beech Street Apartments Sustainability Features

## Envelope

- Exterior walls insulated to R16, roof to R50
- Low window wall ratio (16%) and high performance glazing

## Efficient HVAC Systems

- VRF fan coil units and air cooled condensing units in common areas
- Make up air unit with heat recovery system

## Lighting

- Fluorescent lighting, good daylight and operable windows



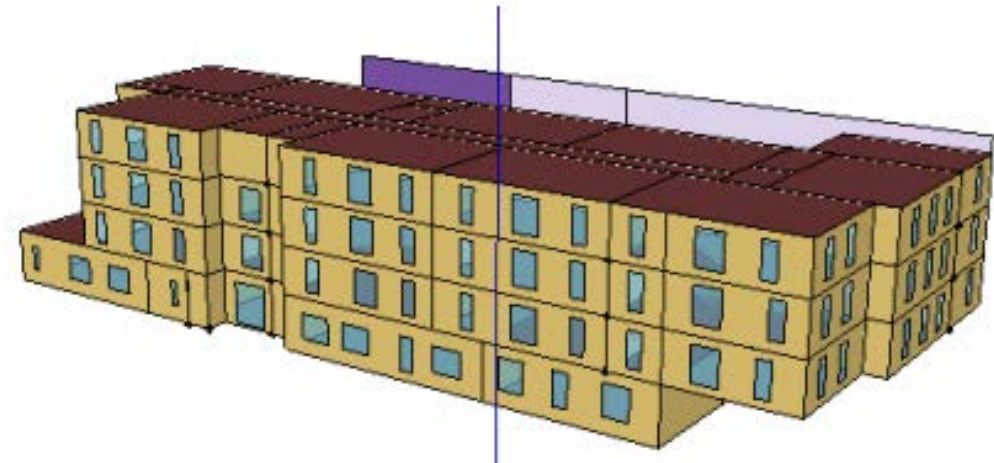


# Beech Street Apartments Sustainability Features



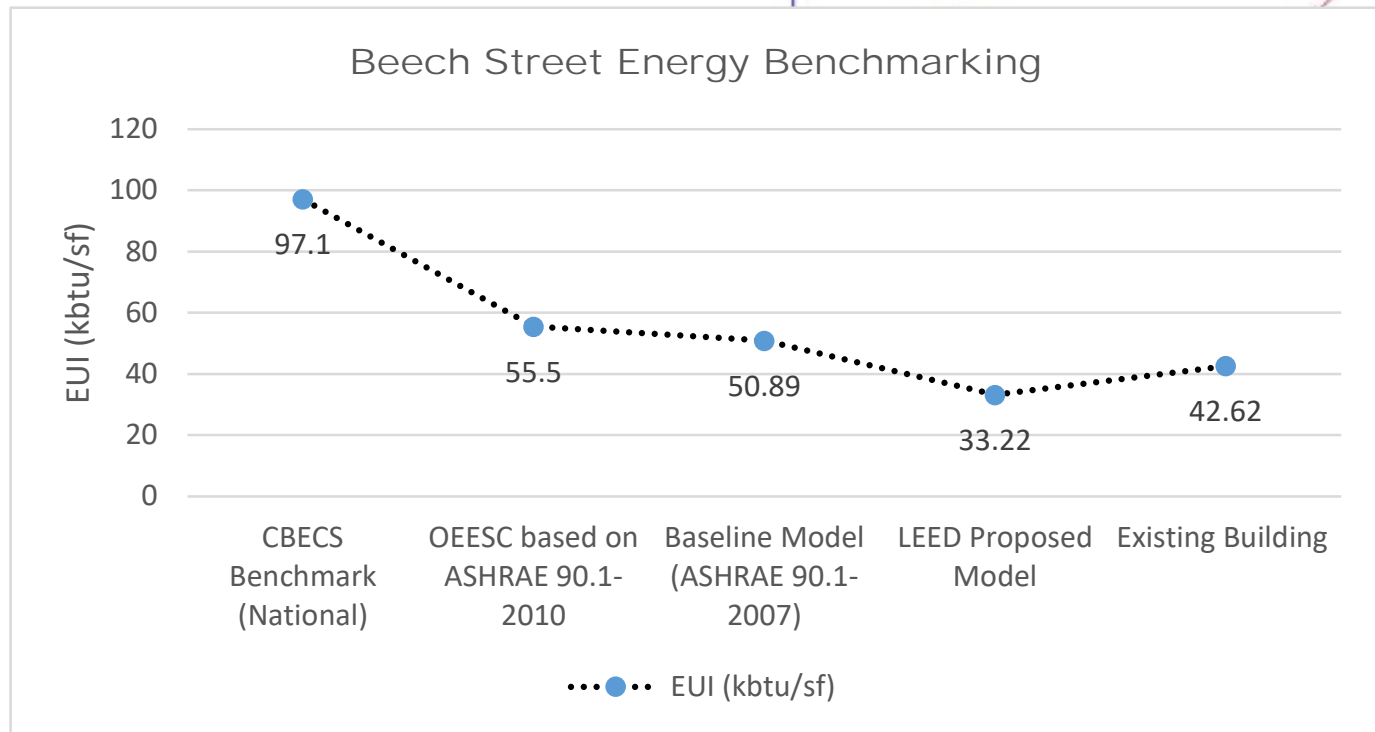
Awning Window Ventilation Challenges

# Establishing Baseline

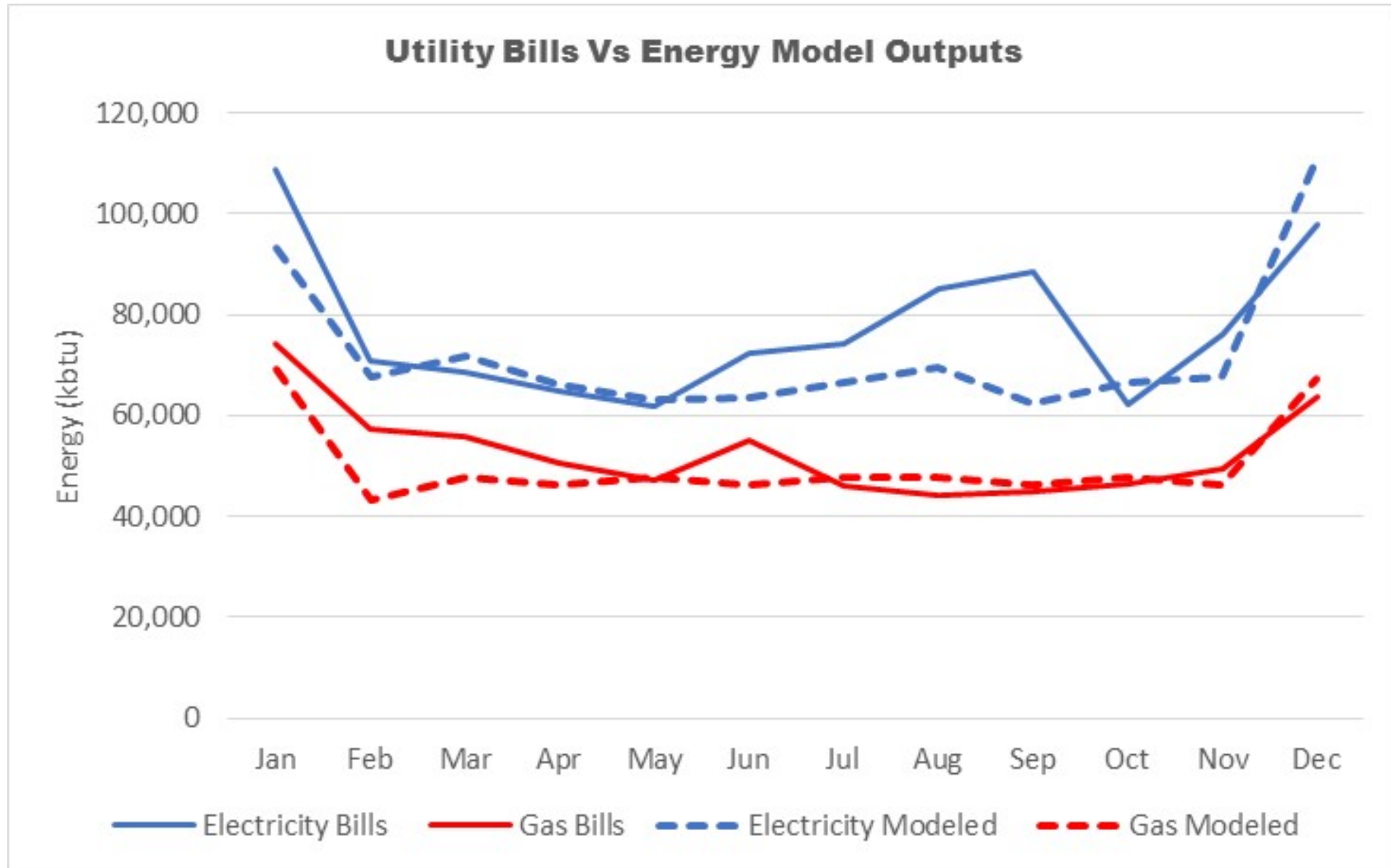


EUI 42.62 kbtu/sf

- Verified through utility bills
- Gap between predicted and measured energy performance is 22%

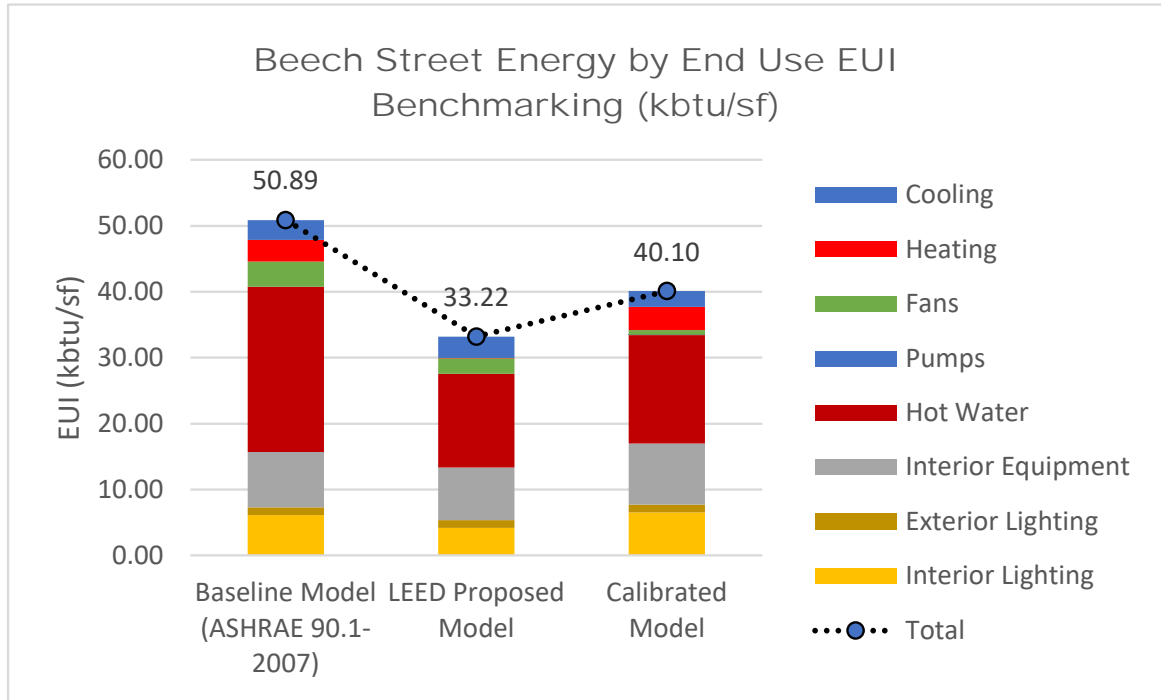


# Utility Bills Vs Energy Model Inputs



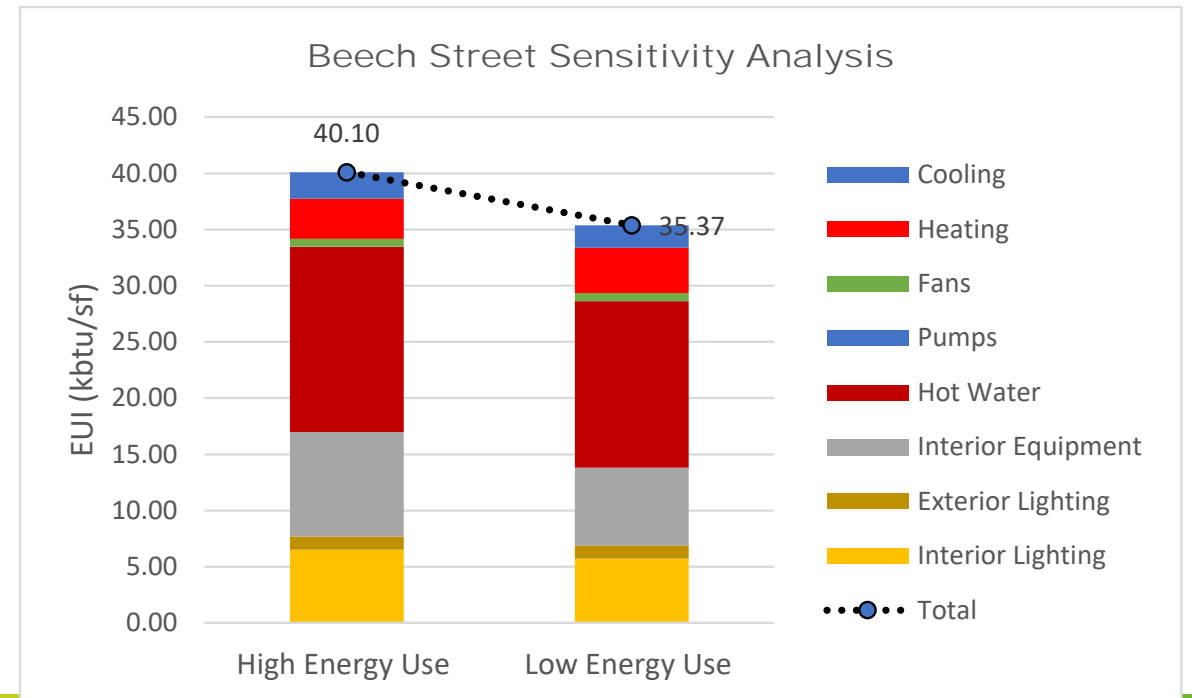


# Establishing Baseline



## Sensitivity Analysis, Adjusted For:

- Lighting operational hours
- Plug load operational hours
- Water schedule

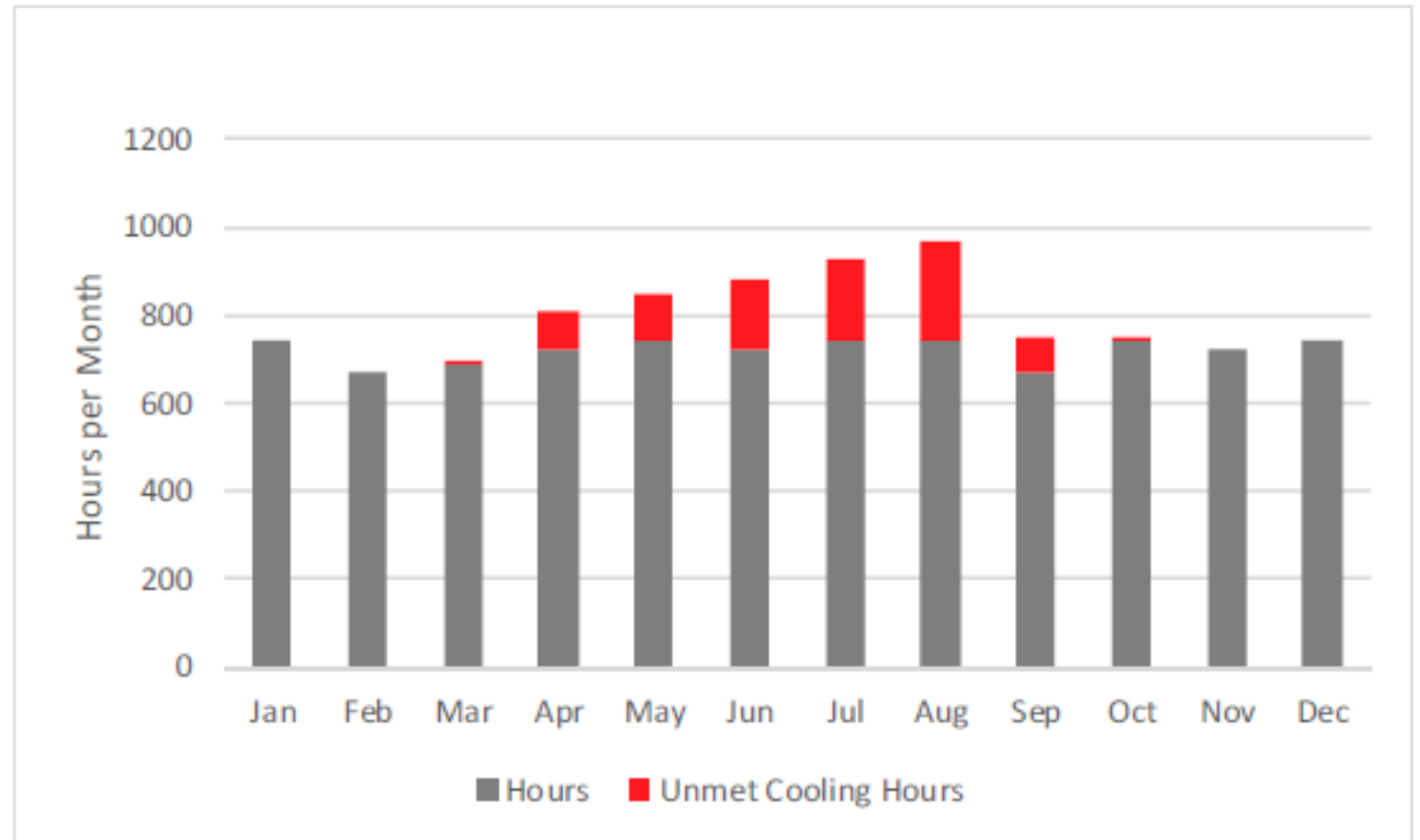


# (Re) Establishing Baseline for Cooling/Comfort

## Unmet Cooling Hours for Sample Unit 151

### Occupant Feedback:

- 100% of occupants surveyed felt summer indoor air temperatures needed improvement
- Cooling added to the Baseline



# Energy Efficiency Strategies

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## Envelope:

- Insulate walls
- Insulate roof
- Window Wall Ratio
- Increase air tightness, .25 cfm/sf, 0.08 cfm/sf

## Shading:

- Add shading devices on south/west facades
- Solar Heat Gain Coefficient
- Select low U value glazing

## Daylight/Lighting:

- Replace fluorescent fixtures with LEDs to lower lighting power density from .65W/sf to .5W/sf.
- Turn off nighttime equipment use
- Add light shelves to units

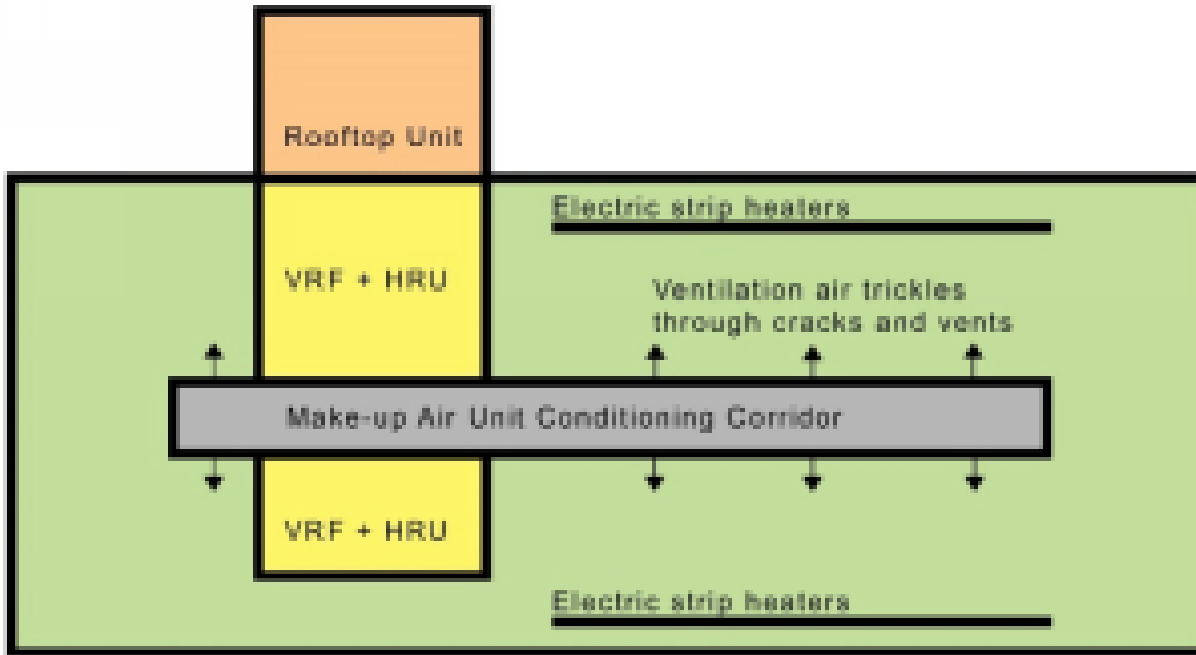
## HVAC/Hot Water

- Convert gas fired water heater to heat pump water heater
- Reduce hot water usage
- Use heat recovery ventilators (HRVs) in units
- Use radiant heating and cooling in units
- Solar thermal to offset hot water heating



# HVAC Upgrades

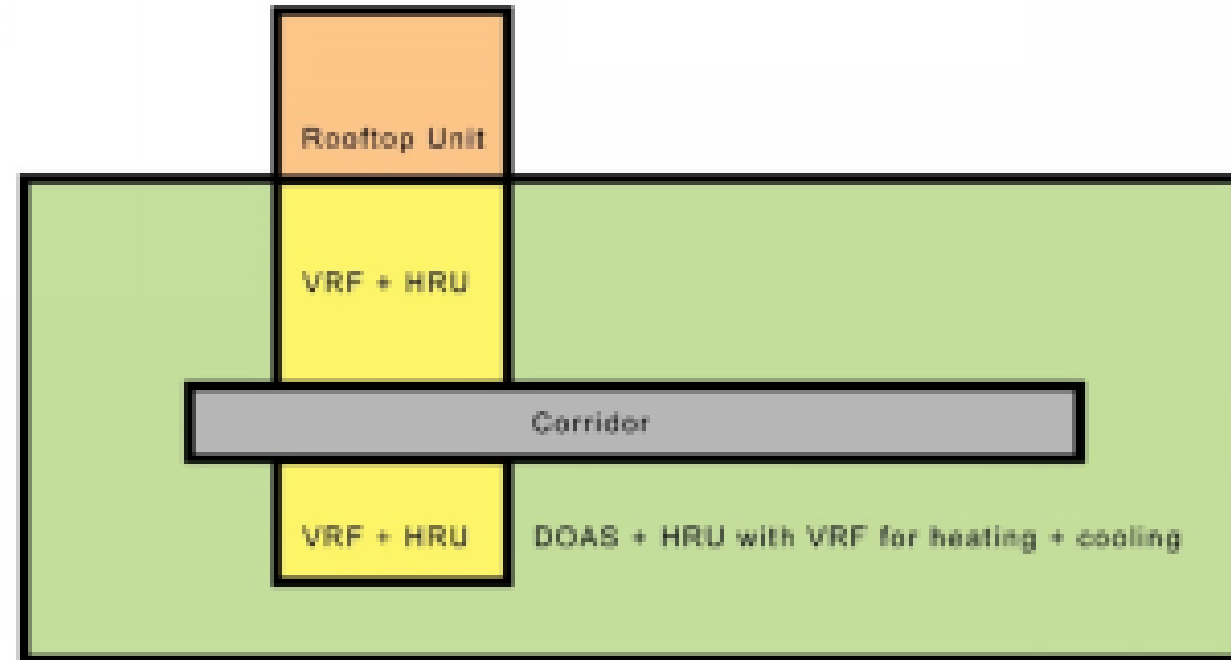
## Existing HVAC System



### LEGEND

VRF - Variable refrigerant flow  
HRU - Heat recovery unit  
DOAS - Dedicated outside air system

## Proposed HVAC System



### LEGEND

VRF - Variable refrigerant flow  
HRU - Heat recovery unit  
DOAS - Dedicated outside air system

# Beech St Apts - EUI Reduction Strategies With Costs

Bundled Strategies	EUI (kbtu/sf )	Annual Energy Savings	Annual Cost Savings	First Cost	Cost/sf	Cost/EUI/sf
Building As Is	36	-	-	-	-	-
1: Envelope Upgrade	35	3.55%	\$1,162	\$425,621	\$11.58	\$9.78
2. 20% Lighting Reduction	35	3.29%	\$1,153	\$40,301	\$1.10	\$0.93
3. Nighttime Plug Load Reduction	35	2.36%	\$828	\$119,480	\$3.25	\$3.83
4. Heat Pump Water Heater and Hot Water Reduction	27	23.83%	-\$1,539	\$23,318	\$0.63	\$0.07
5. Add DOAS w/ HRU/VRF in Units	35	2.18%	\$765	\$342,576	\$9.32	\$11.91
All Strategies, Bundled	24	33.02%	\$1,361	\$951,297	\$25.89	\$2.24

# Resulting Economics – Beech Street Apartments

- Target Return on Cost for Portland Multifamily: 5.75%

Beech Street Apartments	Market Rate		Path to Net Zero	
	Baseline	Path to Net Zero	Premium	\$/GSF
Feasibility				
Total Costs in 2018 Dollars	\$13,000,000	\$14,020,000	8%	\$380
Additional Capital Incentives/GSF	\$104.76	\$132.24		\$27.49



A photograph of a modern, multi-story building with a courtyard and playground. The building features a mix of light-colored brick and dark brown wood paneling. The courtyard is enclosed by a dark brown wooden fence and contains a colorful playground with a green slide and a red structure. The sky is a soft, hazy blue, and there are trees with green leaves in the foreground and background. A dark blue rectangular overlay is positioned in the center of the image, containing the word "Conclusions" in white text.

# Conclusions

Image: Holst Architecture



# Conclusions of the Study

- Energy models predict building performance, not people. The initial gap to Net Zero was larger than predicted/designed.
- Typical project process doesn't leave time for early energy analysis – but it probably should.
- The baseline for multifamily housing (especially affordable housing) does not currently include cooling. That creates increased energy draws from personal cooling solutions, *and* uncomfortable conditions for residents. Energy Trust is actively exploring these issues.
- The research provides new information about net zero strategies for common building types that the market is not designing to net zero – comparable net zero buildings were very hard to find.

# Conclusions – Costing

- Commercially available technology today is readily available to build net zero buildings. The market conditions are not quite there yet.
- Increasing baseline standards for code or comfort will make the relative premium costs smaller.
- The current construction market pricing makes net zero buildings challenging. New financing options can make a difference.

# Conclusions – Financial

- Increased demand on labor and materials, combined with not enough supply, has skyrocketed construction costs.
  - *Opportunity:* if/when costs settle down relative to market rents, the gap may not be as expensive. Subsidies or other gap financing would help make these project achievable
- The relative costs for more energy efficient upgrades is still high.
  - *Opportunity:* as R&D continues and scale decreases relative cost of measures, Net Zero becomes more achievable
- Making a net zero building design a reality can be a complex challenge in today's construction market. Financial subsidies and technical resources can help, but there is still a gap.







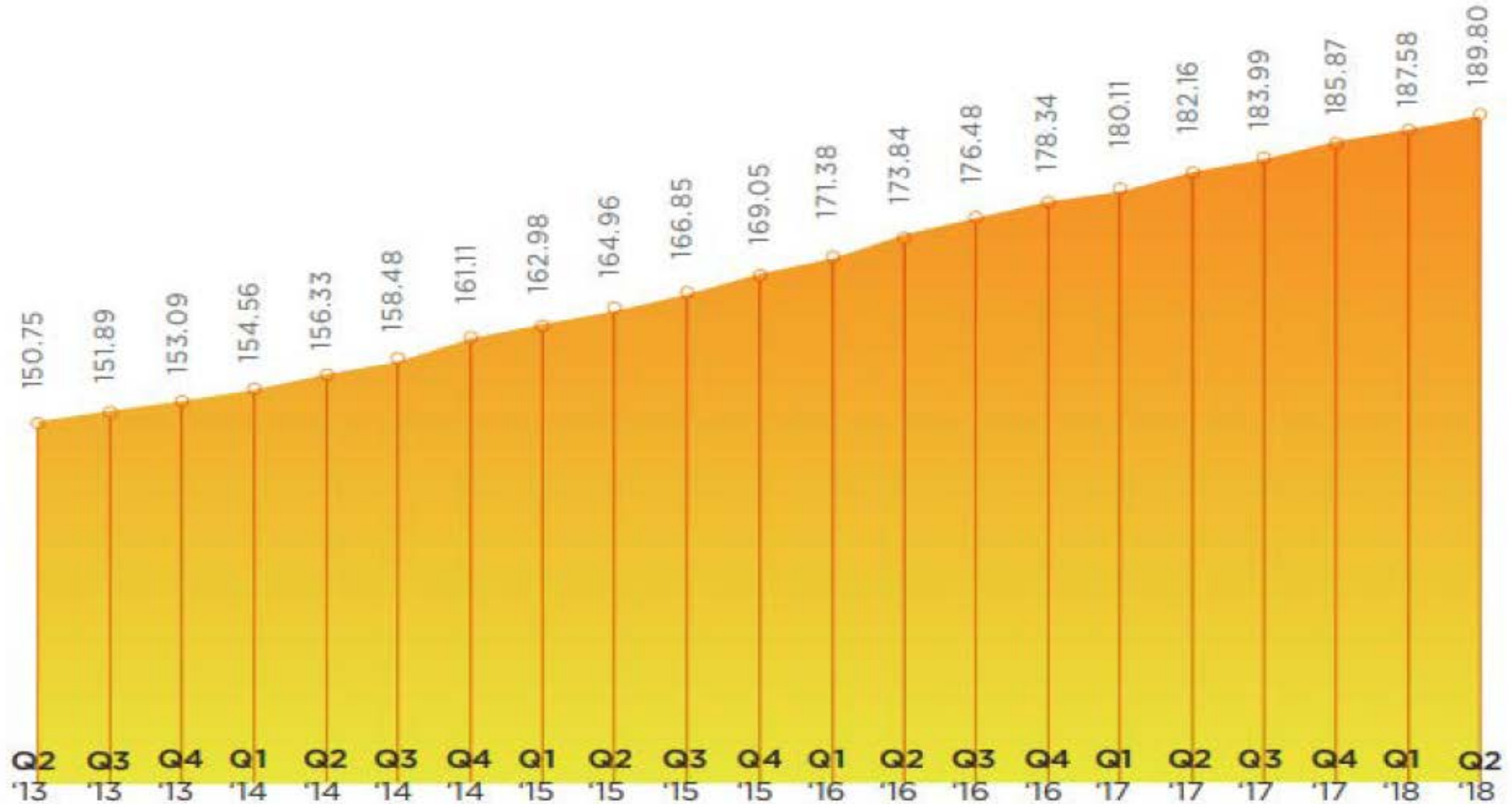
Thank you!

Image: Ankrom Moisan Architect

Shilpa Surana, Energy Engineer, NEEA, Codes and Standards

# Market Context - Construction Costs are HIGH

## NATIONAL CONSTRUCTION COST INDEX





# Market Context – Construction Costs are HIGH

City	April 2017	July 2017	October 2017	January 2018	April 2018	Annual % Change
• Boston	20,835	20,989	21,176	21,325	21,563	3.49%
• Chicago	20,414	20,652	20,905	21,177	21,394	4.80%
• Denver	14,097	14,187	14,337	14,513	14,649	3.92%
• Honolulu	24,060	24,050	24,058	23,663	23,804	-1.06%
• Las Vegas	13,510	13,614	13,777	13,922	14,081	4.22%
• Los Angeles	19,997	20,326	20,586	20,874	21,010	5.07%
• New York	24,499	24,698	24,927	25,104	25,387	3.62%
• Phoenix	13,785	13,900	14,080	14,248	14,442	4.77%
• Portland	14,830	15,044	15,302	15,524	15,768	6.32%
• San Francisco	24,039	24,546	24,760	25,151	25,704	6.93%
• Seattle	16,419	16,654	16,804	17,017	17,250	5.06%
• Washington, DC	19,774	19,884	20,054	20,212	20,437	3.35%



# Insert Title

**What**

- XX groups/IDIs/etc

**Who**

- Types of consumers/segments

**Where**

- Markets

**When**

- MM/DD and/through MM/DD, YYYY.